EMPOWERING TCs
HELPING TRANSACTION COORDINATORS GROW

THE Empowered Edit

FOR TC BUSINESS OWNERS WHO ARE BUILDING SOMETHING REAL

Minute with Mandy



October always feels like a reset to me. The year is winding down but my brain is winding up... thinking about what worked, what didn't, and what I want to build differently going into next year. If you're in that same headspace right now, you're in the right place. That's exactly what we're digging into this next month.

- Mandy

HONEST CONVERSATIONS FOR TC BUSINESS OWNERS

TC TALKS



Most business owners wait until January to think about next year's goals. The most successful ones start planning before the year ends.
Block a half-day on your calendar before Thanksgiving to review:

- Revenue goals
- Pricing adjustments
- Ideal client mix
- Capacity for growth
- Systems that need improvement

A dedicated planning session now gives you a head start while everyone else is still thinking about starting fresh in January.

WHAT'S HAPPENING

In the Community

A spotlight on a post within TCs Empowering TCs Facebook Group



After returning home from the 2026 Empower TC Conference, Rachel started to get intentional with the foundation of her Solo TC business: rebranding, creating formal SOPs, implementing Agent Service Agreements and so much more!

Do you have something you've told yourself "ugh! I'll fix that later" or "I'll update that soon, too busy right now." We have all been there and maybe attending the 2027 Conference will give you the information, encouragement and the push you need to take your business to the next level.

Haven't seen Rachel's post yet?
View it Here

FEATURED PARTNER

Sponsor Spotlight

Highlighting a TCs Empowering TCs Facebook Group Sponsor

MyVA.ph

This month we're highlighting **MyVA.ph**, a valued sponsor of both the **TCs Empowering TCs Facebook Group** and the **2027 Empower TC Conference**.

MyVA.ph connects business owners with highly skilled virtual assistants who can help streamline operations, increase capacity, and support business growth. **MyVA** handles the recruiting and screening for you, then *you* hire and pay your VA directly, with just a one-time recruiting fee and no ongoing agency fee.

Their **commitment to the TC community** was on full display during our recent Conference Q&A, where they generously **gifted a complimentary Conference ticket** to one lucky attendee.

Thank you to **MyVA.ph** for supporting transaction coordinators, entrepreneurs, and the Empowering TC community. Be sure to learn more about their services and how they may be able to support your business growth journey.

SAVE THE DATE

Mark Your Calendar

OCT 23

AI Systems with Mandy
October 23 | 1:00 PM (EST)

Mandy recently spent 3 days diving into AI and she is ready to share! Join her to learn: AI Systems Speed Overview, Workflow Tools & Examples and gain a sharper sense of what is actually useful!

Add to Calendar

OCT 28

Business Planning Mastermind
October 28 | 2:00 PM (EST)

Is your business ready for the next step? Are you still figuring out what that next step is? Join Kristi as she leads the session on preparing and planning for that next step.

Add to Calendar

NOV 18

Short Sales Mastermind
November 18 | 2:00 PM (EST)

Join Kristi and TX Agent, Stephanie Grantham as the walk us through Short Sales as a Transaction Coordinator. This is a must-attend mastermind if you are starting to see an uptick in Short Sale submissions across your desk.

Add to Calendar

Feb 5-7

Empower TC Conference
February 5-7 | St. Pete, FL

Our 8th Annual Conference is the premier event for Transaction Coordinators. Moving Forward with Intention is a call to lead with prevision, power and purpose - no matter where you sit in the business

Add to Calendar

EVENT + EDUCATION

Conference Corner

The excitement continues to build for the **2027 Empower TC Conference**, and we're hard at work refining every detail to ensure an impactful experience for attendees.

Earlier this month, we hosted a Conference Q&A where we answered questions about the schedule, travel logistics, networking opportunities, and what attendees can expect from our Mastermind and Panel sessions. A huge thank you to our Conference Sponsor, **MyVA.ph**, for providing a complimentary conference ticket, and congratulations to **Tarrah Connell**, our lucky winner!

We're also excited to announce a **limited-time payment option**, allowing attendees to spread their registration investment over **four payments**.

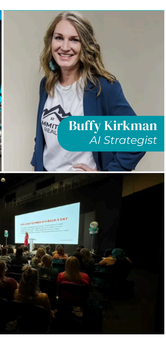
With February getting closer, now is the perfect time to:
✅ Secure your conference ticket - we are 75% SOLD OUT!
✅ Book your flight or plan your drive
✅ Reserve your hotel or Airbnb

Every planning meeting reinforces one thing: this conference is being intentionally designed to provide practical strategies, meaningful connections, and real conversations that help TC business owners move their businesses forward.

Haven't registered yet? Now is the time.

Find Out More







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